State: District of Columbia Filing Company: Beazley Insurance Company, Inc.

TOI/Sub-TOI: H14G Group Health - Hospital Indemnity/H14G.000 Health - Hospital Indemnity

Product Name: Group Limited Medical Insurance - Rider

Project Name/Number: /

Filing at a Glance

Company: Beazley Insurance Company, Inc.

Product Name: Group Limited Medical Insurance - Rider

State: District of Columbia

TOI: H14G Group Health - Hospital Indemnity
Sub-TOI: H14G.000 Health - Hospital Indemnity

Filing Type: Rate

Date Submitted: 02/10/2020

SERFF Tr Num: PERR-132255248
SERFF Status: Submitted to State

State Tr Num:

State Status:

Co Tr Num: BICI-GH-GLI-DC-2001R

Implementation On Approval

Date Requested:

Author(s): Neresa Torres, Paula Rossman, Kathleen Risko, Mollie Mason, Stephanie Joe

Reviewer(s):

Disposition Date:
Disposition Status:
Implementation Date:

State: District of Columbia Filing Company: Beazley Insurance Company, Inc.

TOI/Sub-TOI: H14G Group Health - Hospital Indemnity/H14G.000 Health - Hospital Indemnity

Product Name: Group Limited Medical Insurance - Rider

Project Name/Number: /

General Information

Project Name: Status of Filing in Domicile:
Project Number: Date Approved in Domicile:
Requested Filing Mode: Review & Approval Domicile Status Comments:

Explanation for Combination/Other: Market Type: Group

Submission Type: New Submission Group Market Size: Small and Large

Group Market Type: Employer, Association, Other Explanation for Other Group Market Type: Unions

Overall Rate Impact: Filing Status Changed: 02/10/2020

State Status Changed:

Deemer Date: Created By: Neresa Torres

Submitted By: Neresa Torres Corresponding Filing Tracking Number: PERR-132255249

Filing Description:

Enclosed is authorization for Perr&Knight to submit this filing on behalf of the Company. All correspondence related to this filing should be directed to Perr&Knight. If there are any requests for additional information related to items in this filing, we will forward the request immediately to the Company contact. We will submit the Company's response to your attention as soon as we receive it.

Company and Contact

Filing Contact Information

Neresa Torres, State Filing Analyst III ntorres@perrknight.com 401 Wilshire Blvd. 310-889-0950 [Phone]

Suite 300

Santa Monica, CA 90401

Filing Company Information

(This filing was made by a third party - perrandknightactuaryconsultants)

Beazley Insurance Company, Inc. CoCode: 37540 State of Domicile: Connecticut

30 Batterson Park Road Group Code: Company Type: Farmington, CT 06032 Group Name: State ID Number:

(860) 677-3707 ext. [Phone] FEIN Number: 04-2656602

Filing Fees

Fee Required? No Retaliatory? No

Fee Explanation:

SERFF Tracking #: PERR-132255248 State Tracking #: Company Tracking #: BICI-GH-GLI-DC-2001R

State: District of Columbia Filing Company: Beazley Insurance Company, Inc.

TOI/Sub-TOI: H14G Group Health - Hospital Indemnity/H14G.000 Health - Hospital Indemnity

Product Name: Group Limited Medical Insurance - Rider

Project Name/Number: /

Rate Information

Rate data applies to filing.

Filing Method: Prior Approval

Rate Change Type:

Neutral

Overall Percentage of Last Rate Revision: 0.000%

Effective Date of Last Rate Revision: 03/29/2017
Filing Method of Last Filing: Prior Approval

SERFF Tracking Number of Last Filing: PERR-130889276

Company Rate Information

| | Overall % | Overall % | Written Premium | Number of Policy | Written | Maximum % | Minimum % |
|------------------------------------|-----------|-----------|-----------------|-------------------------|---------------|----------------|----------------|
| Company | Indicated | Rate | Change for | Holders Affected | Premium for | Change | Change |
| Name: | Change: | Impact: | this Program: | for this Program: | this Program: | (where req'd): | (where req'd): |
| Beazley Insurance Company, Inc. | 0.000% | 0.000% | \$0 | 0 | \$0 | 0.000% | 0.000% |

SERFF Tracking #: PERR-132255248 State Tracking #: Company Tracking #: BICI-GH-GLI-DC-2001R

State: District of Columbia Filing Company: Beazley Insurance Company, Inc.

TOI/Sub-TOI: H14G Group Health - Hospital Indemnity/H14G.000 Health - Hospital Indemnity

Product Name: Group Limited Medical Insurance - Rider

Project Name/Number: /

Rate/Rule Schedule

| | Schedule Item Status | Document Name | Affected Form Numbers (Separated with commas) | Rate Action | Rate Action Information | Attachments |
|---|----------------------------|---------------|---|-------------|-------------------------|---|
| 1 | | Manual | AHGLIMC-AE-DC 122019 Ed., AHGLIMC-LSA-DC 122019 Ed., AHGLIMC-LSS-DC 122019 Ed., AHGLIMC-ADD- DC 122019 Ed., AHGLIMC- CONT-CW 122019 Ed., AHGLIMC-CI-DC 122019 Ed., AHGLIMC-DI-DC 122019 Ed., AHGLIMC-DI-DC 122019 Ed., AHGLIMA0101-DC 122019 Ed. | | | Beazley GLI Riders DC Exception Pages 20200210.pdf, |

Beazley Insurance Company, Inc.

Group Limited Medical Indemnity:

Accident Expense Benefit Rider
Accident Lump Sum Benefit Rider
Accident Lump Sum Select Benefit Rider
Accidental Death & Dismemberment Rider
Continuation of Coverage Rider
Critical Illness Benefit Rider
Outpatient Cancer Treatment Benefit Rider
Total Disability Benefit Rider

Manual Rate
Exception Pages
February 2020
District of Columbia

Riders AHGLIMC-AE-DC 122019 Ed., AHGLIMC-LSA-DC 122019 Ed.,
AHGLIMC-LSS-DC 122019 Ed., AHGLIMC-ADD-DC 122019 Ed.,
AHGLIMC-CONT-CW 122019 Ed., AHGLIMC-CI-DC 122019 Ed.,
AHGLIMC-DI-DC 122019 Ed.

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<u>Section I - Introduction</u>

"Section I – Introduction" of Beazley Insurance Company's Countrywide Pricing Manual has been updated with the following:

Beazley Insurance Company, Inc's Group Limited Medical Indemnity premiums are developed based on plan design. This manual will allow an underwriter to quote a premium for a fully insured Group Limited Medical Indemnity product.

The premium rate quote can be provided for either a three or four tier per employee per month basis. Premium rates are developed for two age bands (based on primary insured's age): ages 18 to 49 and ages 50 and older.

Premium Rate Quote =

- 5 (Benefit Claim Costs) X Benefit Adjustments (where applicable)
- X Organized Sports Adjustment (applies to Accident Expense Benefit Rider only)
- X Benefit Waiting Period Adjustment
- X Pre-Existing Conditions Adjustment
- X Group Size Factor
- X Employer Subsidy Factor
- X Multiple Product Discount Factor
- X Rate Guarantee Factor
- X Underwriting Adjustment
- **÷** Target Loss Ratio
- X Employee Conversion Factor
- X Tier Factor
- ÷ 12 for Monthly Basis Only

If selected, a separate premium quote for the wellness benefit will be calculated.

If census information is not available from the group, the following census distribution will be assumed when generating composite quotes.

Assumed Distribution of Employees

| | Distribution |
|----------|--------------|
| Under 50 | 73.82% |
| 50 + | 26.18% |

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<u>Section III – Additional Benefits</u>

The following benefits are added to "Section III – Additional Benefits" of Beazley Insurance Company's Countrywide Pricing Manual:

Accident Expense Benefit Rider

(1) Urgent Care Treatment Benefit

Adjusted Claim Cost = CC x Benefit Amount / \$100

Age Banded Annual Claim Costs per \$100 Benefit (CC)

| Under 50 | 50 + |
|----------|---------|
| 1.15929 | 0.90254 |

(2) Observation Unit Benefit

Adjusted Claim Cost = CC x Benefit Amount / \$100

Age Banded Annual Claim Costs per \$100 Benefit (CC)

| Under 50 | 50 + |
|----------|---------|
| 0.05471 | 0.04259 |

(3) Hospital Confinement Benefit

Adjusted Claim Cost = CC x Benefit Amount) / \$100

Age Banded Annual Claim Costs per \$100 Benefit (CC)

| Days Maximum | Under 50 | 50 + |
|--------------|----------|---------|
| 5 | 1.29624 | 2.58950 |
| 10 | 1.50393 | 3.00441 |
| 20 | 1.58380 | 3.16396 |
| 30 | 1.60442 | 3.20516 |
| 60 | 1.62603 | 3.24832 |
| 120 | 1.63503 | 3.26630 |
| 365 | 1.63667 | 3.26957 |

(4) Hospital Admission Benefit

Adjusted Claim Cost = CC x Benefit Amount / \$100

Age Banded Annual Claim Costs per \$100 Benefit (CC)

| | rige Barraca / irrinaar erarri | · costs per quo benent | 100 |
|----------|--------------------------------|------------------------|-----|
| Under 50 | | 50 + | |
| | 0.35448 | 0.62876 | |

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(5) Hospital Intensive Care Unit Confinement Benefit

Adjusted Claim Cost = CC x Benefit Amount / \$100

Age Banded Annual Claim Costs per \$100 Benefit (CC)

| Days Maximum | Under 50 | 50 + |
|--------------|----------|---------|
| 5 | 0.17230 | 0.14474 |
| 10 | 0.19991 | 0.16793 |
| 20 | 0.21052 | 0.17685 |
| 30 | 0.21327 | 0.17915 |
| 60 | 0.21614 | 0.18156 |

(6) Hospital Intensive Care Unit Admission Benefit

Adjusted Claim Cost = CC x Benefit Amount / \$100

Age Banded Annual Claim Costs per \$100 Benefit (CC)

| Under 50 | 50 + |
|----------|---------|
| 0.03462 | 0.02510 |

(7) Rehabilitation Facility Confinement Benefit

Adjusted Claim Cost = CC x Benefit Amount) / \$100

Age Banded Annual Claim Costs per \$100 Benefit (CC)

| - 100 Participal / 1111101011 Ordini | · cocto por que a circire (|
|--------------------------------------|-----------------------------|
| Under 50 | 50 + |
| 0.04292 | 0.08566 |

(8) Dislocation Benefit

Adjusted Claim Cost = $CC \times \sum (AF \times Benefit \land Amount) / \$100 \times PDA$

Age Banded Annual Claim Costs per \$100 Benefit (CC)

| Туре | Under 50 | 50 + |
|--------|----------|---------|
| Closed | 0.09449 | 0.06217 |
| Open | 0.00156 | 0.00149 |

Adjustment Factors (AF)

| | <u>Closed</u> <u>Reduction</u> | Open Reduction |
|---|-----------------------------------|-------------------|
| <u>Dislocation Type</u> | <u>Weight</u> | <u>Weight</u> |
| Ankle - Bone or Bones of the Foot | 0.04820 | 0.01264 |
| Bone or Bones of the Hand | 0.16075 | 0.04179 |
| Collarbone (acromioclavicular and separation) | 0.16065 | 0.00006 |

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| | Closed | <u>Open</u> |
|-------------------------------|------------------|------------------|
| | <u>Reduction</u> | <u>Reduction</u> |
| <u>Dislocation Type</u> | <u>Weight</u> | <u>Weight</u> |
| Collarbone (sternoclavicular) | 0.00268 | 0.00003 |
| Elbow | 0.07420 | 0.94033 |
| Hip | 0.03232 | 0.00006 |
| Knee (except patella) | 0.16391 | 0.00111 |
| Lower Jaw | 0.00001 | 0.00134 |
| Shoulder (glenohumeral) | 0.34050 | 0.00017 |
| Wrist | 0.01678 | 0.00247 |

Partial Dislocation Adjustment (PDA)

| <u> </u> | | |
|----------|---|--|
| Closed | Open | |
| 1.00000 | 1.000000 | |
| 1.00017 | 1.000006 | |
| 1.00035 | 1.000012 | |
| 1.00052 | 1.000018 | |
| 1.00069 | 1.000023 | |
| 1.00087 | 1.000029 | |
| | 1.00000 1.00017 1.00035 1.00052 1.00069 | |

(9) Fracture Benefit

Adjusted Claim Cost = CC x \sum (AF x Benefit Amount) / \$100 x CFA

Age Banded Annual Claim Costs per \$100 Benefit (CC)

| Туре | Under 50 | 50 + |
|--------|----------|---------|
| Closed | 0.80582 | 0.87365 |
| Open | 0.05734 | 0.04962 |

Adjustment Factors (AF)

| | Closed | <u>Open</u> |
|---|-------------------|-------------------|
| | <u>Adjustment</u> | <u>Adjustment</u> |
| Bone Type | <u>Factor</u> | <u>Factor</u> |
| Ankle | 0.07540 | 0.05795 |
| Bones of Face or Nose (except Mandible or Maxilla) | 0.07148 | 0.05626 |
| Соссух | 0.00908 | 0.00146 |
| Foot | 0.09264 | 0.09314 |
| Forearm, Hand, Wrist | 0.28597 | 0.49807 |
| Hip, Thigh (Femur) | 0.07761 | 0.03661 |
| Kneecap (patella) | 0.00944 | 0.01090 |
| Leg | 0.03573 | 0.07538 |
| Lower Jaw – Mandible (except Alveolar process) | 0.01147 | 0.03764 |
| Pelvis (includes Ilium, Ischium, Pubis, Acetabulum except | 0.03002 | 0.01196 |
| Coccyx) | | |
| Rib | 0.07771 | 0.03157 |
| Shoulder blade or Collarbone (Scapula, Clavicle, Sternum) | 0.04775 | 0.00879 |

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| | Closed | <u>Open</u> |
|--|-------------------|-------------------|
| | <u>Adjustment</u> | <u>Adjustment</u> |
| Bone Type | <u>Factor</u> | <u>Factor</u> |
| Skull – depressed fracture (except bones of face and nose) | 0.00043 | 0.00001 |
| Skull – non-depressed fracture (except bones of face and | 0.02314 | 0.03178 |
| nose) | | |
| Upper Arm between Elbow and Shoulder | 0.07021 | 0.02999 |
| Upper Jaw – Maxilla (except Alveolar process) | 0.01093 | 0.00832 |
| Vertebrae, Body of (excluding Vertebral processes) | 0.06978 | 0.01016 |
| Vertebral Processes | 0.00121 | 0.00001 |

Chip Fracture Adjustment (CFA)

| % of Benefit | Closed | Open |
|--------------|-----------|------|
| Not Covered | 1.0000000 | n/a |
| 10% | 1.0000001 | n/a |
| 20% | 1.0000002 | n/a |
| 30% | 1.0000003 | n/a |
| 40% | 1.0000005 | n/a |
| 50% | 1.0000006 | n/a |

(10) Laceration Benefit

Adjusted Claim Cost = CC x Benefit Amount / \$100

Age Banded Annual Claim Costs per \$100 Benefit (CC)

| | | • |
|--|----------|---------|
| Laceration Type | Under 50 | 50 + |
| Repaired without stitches, sutures or staples | 0.05084 | 0.03587 |
| Repaired with stitches, sutures or staples: < 3 inches total | 2.12891 | 1.50183 |
| Repaired with stitches, sutures or staples: 3-5 inches total | 0.15080 | 0.10638 |
| Repaired with stitches, sutures or staples: > 5 inches total | 0.02138 | 0.01508 |

(11) Concussion Benefit

Adjusted Claim Cost = CC x Benefit Amount / \$100

Age Banded Annual Claim Costs per \$100 Benefit (CC)

| Under 50 | 50 + |
|----------|---------|
| 0.25362 | 0.14769 |

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(12) Traumatic Brain Injury Benefit

Adjusted Claim Cost = CC x Benefit Amount / \$100

Age Banded Annual Claim Costs per \$100 Benefit (CC)

| Under 50 | 50 + |
|----------|---------|
| 0.08454 | 0.04923 |

(13) Surgery Benefit

Adjusted Claim Cost = $CC \times \sum (AF \times Benefit \setminus Amount) / \100

Age Banded Annual Claim Costs per \$100 Benefit (CC)

| Under 50 | 50 + |
|----------|---------|
| 0.06378 | 0.13481 |

Adjustment Factors (AF)

| | <u>Adjustment</u> |
|------------------------------------|-------------------|
| Surgery Type | <u>Factors</u> |
| Cranial Surgery | 0.13868 |
| Exploratory Surgery without repair | 0.00649 |
| Hernia Surgery | 0.08439 |
| Open Abdominal & Thoracic Surgery | 0.40013 |
| Rotator Cuff Surgery | 0.00472 |
| Ruptured Disc Benefit Amount | 0.10091 |
| Tendon/Ligament Surgery | 0.26084 |
| Torn Knee Cartilage Surgery | 0.00384 |

(14) Burns and Skin Graft Benefit

Adjusted Claim Cost = $CC \times \sum (AF \times Benefit \setminus Amount) / \100

Age Banded Annual Claim Costs per \$100 Benefit (CC)

| Benefit | Under 50 | 50 + |
|------------|----------|---------|
| Burn | 0.01607 | 0.01480 |
| Skin Graft | 0.00893 | 0.00822 |

Adjustment Factors (AF)

| | 2 nd Degree | 3 rd Degree |
|-------------------|------------------------|------------------------|
| % of Body Covered | Adjustment Factor | Adjustment Factor |
| 1-9.9% | 0.37671 | 0.33904 |
| 10-19.9% | 0.08795 | 0.07915 |
| 20-29.9% | 0.02759 | 0.02483 |
| 30-39.9% | 0.01287 | 0.01159 |
| 40-49.9% | 0.00709 | 0.00638 |

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| | 2 nd Degree | 3 rd Degree |
|-------------------|------------------------|------------------------|
| % of Body Covered | Adjustment Factor | Adjustment Factor |
| 50-59.9% | 0.00447 | 0.00402 |
| 60-69.9% | 0.00324 | 0.00291 |
| 70-79.9% | 0.00213 | 0.00192 |
| 80-89.9% | 0.00197 | 0.00177 |
| >90% | 0.00230 | 0.00207 |

(15) Emergency Dental Benefit

Adjusted Claim Cost = CC x Benefit Amount / \$100

Age Banded Annual Claim Costs per \$100 Benefit (CC)

| Under 50 | 50 + |
|----------|---------|
| 0.00302 | 0.00227 |

(16) Eye Injury Benefit

Adjusted Claim Cost = CC x Benefit Amount / \$100

Age Banded Annual Claim Costs per \$100 Benefit (CC)

| Under 50 | 50 + |
|----------|---------|
| 0.00942 | 0.01578 |

(17) Blood, Plasma and Platelets Benefit

Adjusted Claim Cost = CC x Benefit Amount / \$100

Age Banded Annual Claim Costs per \$100 Benefit (CC)

| rige banaca minaan ciam | r costs per prod benefit | <u>'</u> |
|-------------------------|--------------------------|----------|
| Under 50 | 50 + | |
| 0.11435 | 0.07634 | |

(18) Pain Management Benefit

Adjusted Claim Cost = CC x Benefit Amount / \$100

Age Banded Annual Claim Costs per \$100 Benefit (CC)

| Under 50 | 50 + |
|----------|---------|
| 7.16927 | 9.64401 |

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(19) Medical Imaging Benefit

Adjusted Claim Cost = CC x Benefit Amount / \$100

Age Banded Annual Claim Costs per \$100 Benefit (CC)

| Imaging Type | Under 50 | 50 + |
|--------------------------|----------|---------|
| X-Ray | 3.97542 | 3.90885 |
| Major Diagnostic Imaging | 2.85856 | 2.98796 |

(20) Medical Appliance Benefit

Adjusted Claim Cost = CC x Benefit Amount / \$100

Age Banded Annual Claim Costs per \$100 Benefit (CC)

| Under 50 | 50 + |
|----------|---------|
| 0.91810 | 1.93759 |

(21) Medical Expense Benefit

Adjusted Claim Cost = CC

Age Banded Annual Claim Costs by Benefit Maximum (CC)

| Maximum | Under 50 | 50 + |
|---------|-----------|-----------|
| \$250 | 21.13394 | 49.57772 |
| \$500 | 39.07102 | 91.65596 |
| \$750 | 53.01022 | 124.35567 |
| \$1,000 | 64.90711 | 152.26435 |
| \$2,000 | 99.80584 | 234.13263 |
| \$2,500 | 112.28809 | 263.41450 |
| \$5,000 | 151.27242 | 354.86710 |

(22) Medical Supplies Benefit

Adjusted Claim Cost = CC

Age Banded Annual Claim Costs by Benefit Maximum (CC)

| Benefit Maximum | Under 50 | 50 + |
|-----------------|----------|---------|
| \$2 | 0.04918 | 0.03829 |
| \$5 | 0.12295 | 0.09572 |
| \$10 | 0.24590 | 0.19144 |
| \$15 | 0.36885 | 0.28716 |
| \$20 | 0.49180 | 0.38288 |
| \$25 | 0.61476 | 0.47861 |

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(23) Follow Up Treatment Benefit

Adjusted Claim Cost = CC x Benefit Amount / \$100

Age Banded Annual Claim Costs per \$100 Benefit (CC)

| Days Maximum | Under 50 | 50 + |
|--------------|----------|---------|
| 1 | 1.55827 | 1.12133 |
| 2 | 1.97233 | 1.41929 |
| 3 | 2.18756 | 1.57416 |
| 4 | 2.31021 | 1.66242 |
| 5 | 2.38291 | 1.71473 |

(24) Outpatient Therapy Benefit

Adjusted Claim Cost = CC x Benefit Amount / \$100

Age Banded Annual Claim Costs per \$100 Benefit (CC)

| Days Maximum | Under 50 | 50 + |
|--------------|----------|---------|
| 5 | 0.31600 | 0.54755 |
| 6 | 0.33249 | 0.57613 |
| 7 | 0.34559 | 0.59883 |
| 8 | 0.35717 | 0.61889 |
| 9 | 0.36694 | 0.63583 |
| 10 | 0.37506 | 0.64990 |
| 20 | 0.41834 | 0.72489 |
| 30 | 0.43268 | 0.74973 |

(25) Prescription Drug Benefit

Adjusted Claim Cost = CC x Benefit Amount / \$100

Age Banded Annual Claim Costs per \$100 Benefit (CC)

| Days Maximum | Under 50 | 50 + |
|--------------|----------|---------|
| 1 | 1.94905 | 0.91337 |
| 2 | 2.55477 | 1.42029 |
| 3 | 2.91136 | 1.76280 |
| 4 | 3.11652 | 2.01398 |
| 5 | 3.25818 | 2.20426 |

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(26) Lodging Benefit

Adjusted Claim Cost = CC x Benefit Amount / \$100

Age Banded Annual Claim Costs per \$100 Benefit (CC)

| Days Maximum | Under 50 | 50 + |
|--------------|----------|---------|
| 1 | 0.12621 | 0.25923 |
| 2 | 0.23033 | 0.47309 |
| 3 | 0.29935 | 0.61486 |
| 4 | 0.33208 | 0.68210 |
| 5 | 0.35022 | 0.71936 |
| 10 | 0.38359 | 0.78789 |
| 20 | 0.39073 | 0.80255 |
| 30 | 0.39199 | 0.80515 |

(27) Transportation Benefit

Adjusted Claim Cost = CC x Benefit Amount / \$100

Age Banded Annual Claim Costs per \$100 Benefit (CC)

| Days Maximum | Under 50 | 50 + |
|--------------|----------|---------|
| 1 | 0.15751 | 0.35448 |
| 2 | 0.28745 | 0.64692 |
| 3 | 0.37359 | 0.84077 |
| 4 | 0.41444 | 0.93272 |
| 5 | 0.43708 | 0.98367 |
| 6 | 0.45234 | 1.01801 |

(28) Prosthetic Device Benefit

Adjusted Claim Cost = CC x Benefit Amount / \$1,000

Age Banded Annual Claim Costs per \$1,000 Benefit (CC)

| Under 50 | 50 + |
|----------|---------|
| 0.00958 | 0.02854 |

(29) Family Child Care Benefit

Adjusted Claim Cost = CC x Benefit Amount / \$100

Age Banded Annual Claim Costs per \$100 Benefit (CC)

| Days Maximum | Under 50 | 50 + |
|--------------|----------|---------|
| 5 | 0.05662 | 0.00269 |
| 10 | 0.06202 | 0.00295 |

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| Days Maximum | Under 50 | 50 + |
|--------------|----------|---------|
| 20 | 0.06317 | 0.00300 |
| 30 | 0.06338 | 0.00301 |
| 60 | 0.06361 | 0.00302 |

(30) Residence/Vehicle Modification Benefit

Adjusted Claim Cost = CC

Age Banded Annual Claim Costs (CC)

| | 8 | | |
|-----------------|----------|---------|--|
| Benefit Maximum | Under 50 | 50 + | |
| \$500 | 0.02301 | 0.06581 | |
| \$1,000 | 0.04601 | 0.13161 | |
| \$1,500 | 0.06902 | 0.19742 | |
| \$2,500 | 0.11503 | 0.32903 | |
| \$5,000 | 0.23005 | 0.65805 | |
| \$15,000 | 0.69016 | 1.97415 | |

Accident Lump Sum Benefit Rider

(31) Accident Lump Sum Benefit

Adjusted Claim Cost = $CC \times \sum (AF \times Benefit \setminus Amount) / \$100 \times MAF \times CF$

Age Banded Annual Claim Costs per \$100 Benefit (CC)

| Under 50 | 50 + |
|----------|---------|
| 7.03065 | 5.67462 |

Adjustment Factors (AF)

| | <u>Under 50</u> | <u>50 +</u> |
|---|-------------------|-------------------|
| | <u>Adjustment</u> | <u>Adjustment</u> |
| <u>Facility</u> | <u>Factors</u> | <u>Factors</u> |
| Confinement in a Hospital Intensive Care Unit | 0.00492 | 0.00442 |
| Confinement in a Hospital | 0.05042 | 0.11080 |
| Treatment in an Emergency Room | 0.41804 | 0.40323 |
| Treatment in a Physician's Office or Urgent Care Facility | 0.52662 | 0.48155 |

Maximum Accidents Factor (MAF)

| Maximum Accidents | Factor |
|-------------------|--------|
| 1 | 0.783 |
| 2 | 0.916 |
| 3 | 0.960 |
| 4 | 0.980 |
| 5 | 0.990 |
| 6 | 0.995 |

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Coverage Factor (CF)

| Coverage Type | Factor |
|------------------|--------|
| 24-Hour | 1.000 |
| Non-Occupational | 0.772 |

Accident Lump Sum Select Benefit Rider

(32) Accident Lump Sum Select Benefit

Adjusted Claim Cost = CC x MAF x CF

Age Banded Annual Claim Costs by Benefit Maximum (CC)

| Benefit Maximum | Under 50 | 50 + |
|-----------------|-----------|-----------|
| \$300 | 25.24564 | 59.22328 |
| \$500 | 39.10284 | 91.73061 |
| \$1,000 | 64.95997 | 152.38835 |
| \$2,500 | 112.37954 | 263.62903 |
| \$5,000 | 151.39561 | 355.15611 |
| \$10,000 | 189.26509 | 443.99340 |
| \$15,000 | 212.29498 | 498.01877 |
| \$20,000 | 225.18342 | 528.25352 |

Maximum Accidents Factor (MAF)

| Maximum Accidents | Factor |
|-------------------|--------|
| 1 | 0.783 |
| 2 | 0.916 |
| 3 | 0.960 |
| 4 | 0.980 |
| 5 | 0.990 |
| 6 | 0.995 |

Coverage Factor (CF)

| eeverage ractor (er) | |
|----------------------|--------|
| Coverage Type | Factor |
| 24-Hour | 1.000 |
| Non-Occupational | 0.772 |

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Accidental Death & Dismemberment Rider

(33) Accidental Death and Dismemberment Benefit

Adjusted Claim Cost = $CC \times \sum (AF \times Benefit \land Amount) / \$1,000 \times CF$

Age Banded Annual Claim Costs per \$1,000 Benefit (CC)

| Under 50 | 50 + |
|----------|---------|
| 0.22088 | 0.32529 |

Adjustment Factors (AF)

| Aujustment ractors (Ar) | Adjustment |
|---|----------------|
| Coverage Type | <u>Factors</u> |
| Brain Death | 0.19234 |
| Coma | 0.15739 |
| Hemiplegia | 0.08430 |
| Loss of All Four Fingers of the Same Hand | 0.00001 |
| Loss of All the Toes of the Same Foot | 0.00001 |
| Loss of Both Hands or Both Feet | 0.00001 |
| Loss of Hearing in Both Ears | 0.00155 |
| Loss of Hearing in One Ear | 0.03821 |
| Loss of Life | 0.43214 |
| Loss of One Arm or One Leg | 0.00001 |
| Loss of One Finger or One Toe | 0.00001 |
| Loss of One Hand or Foot | 0.00001 |
| Loss of One Hand or Foot AND Sight in One Eye | 0.00001 |
| Loss of Sight in One Eye | 0.00665 |
| Loss of Sight of Both Eyes | 0.00804 |
| Loss of Speech | 0.00631 |
| Loss of Speech and Hearing (in Both Ears) | 0.00001 |
| Loss of Thumb | 0.00001 |
| Loss of Thumb and Index Finger of the Same Hand | 0.00001 |
| Loss of Two Fingers or Toes (any combination) | 0.00155 |
| Loss of Use of Both Hands or Both Feet | 0.02738 |
| Loss of Use of One Hand or Foot | 0.00001 |
| Paraplegia | 0.02522 |
| Quadriplegia | 0.01879 |
| Severance and Reattachment of One Hand or Foot | 0.00001 |
| Uniplegia | 0.00001 |

Coverage Factor (CF)

| coverage ractor (cr) | |
|----------------------|--------|
| Coverage Type | Factor |
| 24-Hour | 1.000 |
| Non-Occupational | 0.772 |

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(34) Common Carrier Benefit

Adjusted Claim Cost = CC x Benefit Amount / \$1,000 x CF

Age Banded Annual Claim Costs per \$1,000 Benefit (CC)

| Coverage | Claim Cost |
|------------------------------------|------------|
| Accidental Death Only | 0.00011 |
| Accidental Dismemberment Only | 0.01325 |
| Accidental Death and Dismemberment | 0.01336 |

Coverage Factor (CF)

| Coverage Type | Factor |
|------------------|--------|
| 24-Hour | 1.000 |
| Non-Occupational | 0.772 |

(35) Seat Belt/Helmet Benefit

Adjusted Claim Cost = (CCS x Benefit Amount for Surviving Child Educational Benefit) + (CCD x Benefit Amount for Default Survivor Benefit) $/ \$1,000 \times CF$

Age Banded Annual Claim Costs per \$1,000 Benefit – Seatbelt/Helmet Benefit (CCS)

| Under 50 | 50 + |
|----------|---------|
| 0.00492 | 0.00508 |

Age Banded Annual Claim Costs per \$1,000 Benefit – Default Seatbelt/Helmet Benefit (CCD)

| Under 50 | 50 + |
|----------|---------|
| 0.00123 | 0.00127 |

Coverage Factor (CF)

| Coverage Type | Factor |
|------------------|--------|
| 24-Hour | 1.000 |
| Non-Occupational | 0.772 |

(36) Transportation of Remains Benefit

Adjusted Claim Cost = CC x Benefit Amount / \$1,000 x CF

Age Banded Annual Claim Costs per \$1,000 Benefit (CC)

| All | |
|---------|--|
| 0.00040 | |

Coverage Factor (CF)

| Coverage Type | Factor |
|------------------|--------|
| 24-Hour | 1.000 |
| Non-Occupational | 0.772 |

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(37) Career Enrichment Benefit

Adjusted Claim Cost = (CCC x Benefit Amount for Career Enrichment Benefit) + (CCD x Benefit Amount for Default Survivor Benefit) $/ $1,000 \times CF$

Age Banded Annual Claim Costs per \$1,000 Benefit – Career Enrichment Benefit (CCC)

| Under 50 | 50 + | |
|----------|---------|--|
| 0.14950 | 0.14634 | |

Age Banded Annual Claim Costs per \$1,000 Benefit – Default Survivor Benefit (CCD)

| Under 50 | 50 + | |
|----------|---------|--|
| 0.08201 | 0.08028 | |

Coverage Factor (CF)

| Coverage Type | Factor |
|------------------|--------|
| 24-Hour | 1.000 |
| Non-Occupational | 0.772 |

(38) Licensed Day Care Benefit

Adjusted Claim Cost = (CCL x Benefit Amount for Licensed Day Care Benefit) + (CCD x Benefit Amount for Default Survivor Benefit) $/ \$1,000 \times CF$

Age Banded Annual Claim Costs per \$1,000 Benefit – Licensed Day Care Benefit (CCL)

| Under 50 | 50 + | |
|----------|---------|--|
| 0.02268 | 0.00046 | |

Age Banded Annual Claim Costs per \$1,000 Benefit – Default Survivor Benefit (CCD)

| Under 50 | 50 + | |
|----------|---------|--|
| 0.14732 | 0.16321 | |

Coverage Factor (CF)

| Coverage Type | Factor |
|------------------|--------|
| 24-Hour | 1.000 |
| Non-Occupational | 0.772 |

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(39) Surviving Child Educational Benefit

Adjusted Claim Cost = (CCS x Benefit Amount for Surviving Child Educational Benefit) + (CCD x Benefit Amount for Default Survivor Benefit) $/ \$1,000 \times CF$

Age Banded Annual Claim Costs per \$1,000 Benefit – Surviving Child Educational Benefit (CCS)

| Under 50 | 50 + | |
|----------|---------|--|
| 0.02989 | 0.00187 | |

Age Banded Annual Claim Costs per \$1,000 Benefit – Default Survivor Benefit (CCD)

| Under 50 | 50 + | |
|----------|---------|--|
| 0.16714 | 0.16361 | |

Coverage Factor (CF)

| Coverage Type | Factor |
|------------------|--------|
| 24-Hour | 1.000 |
| Non-Occupational | 0.772 |

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Critical Illness Benefit Rider

(40) Critical Illness Benefit

Adjusted Claim Cost = \sum (CC x Benefit Amount) / \$1,000

Age Banded Annual Claim Costs per \$1,000 Benefit (CC)

| Covered Critical Illness | Under 50 | 50 + |
|--------------------------|----------|---------|
| Coma | 0.04663 | 0.11873 |
| Heart Attack | 0.33268 | 1.69392 |
| Invasive Cancer | 0.88600 | 5.37863 |
| Loss of Sight | 0.07055 | 0.21595 |
| Major Organ Transplant | 0.02607 | 0.09135 |
| Paralysis | 0.47292 | 1.30595 |
| Renal Failure | 0.08844 | 0.38406 |
| Severe Burns | 0.03448 | 0.05761 |
| Stroke | 0.32314 | 2.73460 |

(41) Additional Occurrence Benefit

Adjusted Claim Cost = \sum (CC x Benefit Amount) / \$1,000

Age Banded Annual Claim Costs per \$1,000 Benefit (CC)

| Covered Critical Illness | Under 50 | 50 + |
|--------------------------|----------|---------|
| Coma | 0.00001 | 0.00001 |
| Heart Attack | 0.00001 | 0.03000 |
| Invasive Cancer | 0.00001 | 0.09000 |
| Loss of Sight | 0.00001 | 0.01000 |
| Major Organ Transplant | 0.00001 | 0.00001 |
| Paralysis | 0.00001 | 0.03000 |
| Renal Failure | 0.00001 | 0.01000 |
| Severe Burns | 0.00001 | 0.00001 |
| Stroke | 0.00001 | 0.05000 |

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Outpatient Cancer Treatment Benefit Rider

(42) Outpatient Cancer Treatment Benefit

Adjusted Claim Cost = CC x Benefit Amount / \$100

Age Banded Annual Claim Costs per \$100 Benefit (CC)

| Days Maximum | Under 50 | 50 + |
|--------------|----------|---------|
| 1 | 0.39829 | 0.77670 |
| 2 | 0.73969 | 1.39159 |
| 3 | 0.99573 | 1.94175 |
| 4 | 1.22333 | 2.45955 |
| 5 | 1.42248 | 2.97735 |
| 6 | 1.62162 | 3.46278 |
| 7 | 1.82077 | 3.81877 |
| 8 | 1.99147 | 4.17476 |
| 9 | 2.16216 | 4.49838 |
| 10 | 2.30441 | 4.78964 |

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Total Disability Benefit Rider

(43) Total Disability Benefit

 $\label{eq:adjusted Claim Cost = (CCA + CCS) x Monthly Benefit Amount x CF x MEF \\ Or$

Adjusted Claim Cost = (CCA + CCS) x Weekly Benefit Amount x CF x WEF

Age Banded Annual Claim Costs per \$1 Monthly Benefit – Accident (CCA)

| Age Band | Elimination Period /Benefit Period | Claim Cost |
|----------|------------------------------------|------------|
| < 50 | 0 days/3 months | 0.08758 |
| < 50 | 0 days/6 months | 0.11475 |
| < 50 | 0 days/9 months | 0.12820 |
| < 50 | 0 days/12 months | 0.13769 |
| < 50 | 7 days/3 months | 0.06485 |
| < 50 | 7 days/6 months | 0.08466 |
| < 50 | 7 days/9 months | 0.09437 |
| < 50 | 7 days/12 months | 0.10119 |
| < 50 | 14 days/3 months | 0.03483 |
| < 50 | 14 days/6 months | 0.04516 |
| < 50 | 14 days/9 months | 0.05016 |
| < 50 | 14 days/12 months | 0.05365 |
| 50 + | 0 days/3 months | 0.14089 |
| 50 + | 0 days/6 months | 0.21862 |
| 50 + | 0 days/9 months | 0.27532 |
| 50 + | 0 days/12 months | 0.32490 |
| 50 + | 7 days/3 months | 0.07200 |
| 50 + | 7 days/6 months | 0.11092 |
| 50 + | 7 days/9 months | 0.13893 |
| 50 + | 7 days/12 months | 0.16327 |
| 50 + | 14 days/3 months | 0.04181 |
| 50 + | 14 days/6 months | 0.06452 |
| 50 + | 14 days/9 months | 0.08092 |
| 50 + | 14 days/12 months | 0.09520 |

Age Banded Annual Claim Costs per \$1 Monthly Benefit – Sickness (CCS)

| Age Band | Elimination Period /Benefit Period | Claim Cost |
|----------|------------------------------------|------------|
| < 50 | 7 days/3 months | 0.17617 |
| < 50 | 7 days/6 months | 0.22310 |
| < 50 | 7 days/9 months | 0.24452 |
| < 50 | 7 days/12 months | 0.25911 |
| < 50 | 14 days/3 months | 0.11690 |
| < 50 | 14 days/6 months | 0.14774 |
| < 50 | 14 days/9 months | 0.16187 |
| < 50 | 14 days/12 months | 0.17150 |

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| Age Band | Elimination Period /Benefit Period | Claim Cost |
|----------|------------------------------------|------------|
| 50 + | 7 days/3 months | 0.23389 |
| 50 + | 7 days/6 months | 0.35607 |
| 50 + | 7 days/9 months | 0.44268 |
| 50 + | 7 days/12 months | 0.51744 |
| 50 + | 14 days/3 months | 0.17682 |
| 50 + | 14 days/6 months | 0.27002 |
| 50 + | 14 days/9 months | 0.33650 |
| 50 + | 14 days/12 months | 0.39404 |

Coverage Factor (CF)

| Coverage Type | Factor |
|------------------|--------|
| 24-Hour | 1.000 |
| Non-Occupational | 0.772 |

Monthly Earnings Factor (MEF)

| % of Monthly | | Minimum Monthly Benefit | | | | | |
|--------------|--------|-------------------------|--------|--------|--------|--------|--------|
| Earnings | \$25 | \$50 | \$100 | \$200 | \$300 | \$400 | \$500 |
| 20% | 0.2000 | 0.2002 | 0.2006 | 0.2025 | 0.2058 | 0.2108 | 0.2179 |
| 30% | 0.3000 | 0.3001 | 0.3004 | 0.3017 | 0.3037 | 0.3067 | 0.3108 |
| 40% | 0.4000 | 0.4000 | 0.4003 | 0.4012 | 0.4028 | 0.4049 | 0.4079 |
| 50% | 0.5000 | 0.5000 | 0.5003 | 0.5010 | 0.5022 | 0.5040 | 0.5062 |
| 60% | 0.6000 | 0.6000 | 0.6002 | 0.6008 | 0.6018 | 0.6033 | 0.6051 |
| 66.7% | 0.6667 | 0.6667 | 0.6668 | 0.6674 | 0.6684 | 0.6697 | 0.6713 |
| 70% | 0.7000 | 0.7000 | 0.7001 | 0.7007 | 0.7016 | 0.7028 | 0.7044 |
| 80% | 0.8000 | 0.8000 | 0.8001 | 0.8006 | 0.8014 | 0.8024 | 0.8039 |

Weekly Earnings Factor (WEF)

| % of Weekly | | Minimum Weekly Benefit | | | | | |
|-------------|--------|------------------------|--------|--------|--------|--------|--------|
| Earnings | \$25 | \$50 | \$100 | \$200 | \$300 | \$400 | \$500 |
| 20% | 0.8602 | 0.8697 | 0.9124 | 1.1161 | 1.4341 | 1.8175 | 2.2719 |
| 30% | 1.2878 | 1.2939 | 1.3199 | 1.4460 | 1.6741 | 1.9794 | 2.3328 |
| 40% | 1.7158 | 1.7204 | 1.7394 | 1.8249 | 1.9927 | 2.2321 | 2.5303 |
| 50% | 2.1442 | 2.1479 | 2.1626 | 2.2266 | 2.3519 | 2.5439 | 2.7901 |
| 60% | 2.5725 | 2.5756 | 2.5879 | 2.6398 | 2.7373 | 2.8920 | 3.0984 |
| 66.7% | 2.8580 | 2.8607 | 2.8722 | 2.9179 | 3.0029 | 3.1358 | 3.3211 |
| 70% | 3.0008 | 3.0033 | 3.0144 | 3.0579 | 3.1371 | 3.2630 | 3.4367 |
| 80% | 3.4292 | 3.4317 | 3.4409 | 3.4788 | 3.5456 | 3.6497 | 3.7973 |

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<u>Section IV – Benefit Adjustments</u>

The following adjustment is added to "Section IV – Benefit Adjustments" of Beazley Insurance Company's Countrywide Pricing Manual:

(44) Organized Sports Benefit (applies to Accident Expense Benefit Rider only)

Organized Sports Adjustment Factor

| Additional Benefit | Factor |
|--------------------|---------|
| 10% | 1.18082 |
| 20% | 1.36164 |
| 30% | 1.54246 |
| 40% | 1.72328 |
| 50% | 1.90410 |
| 60% | 2.08492 |
| 70% | 2.26574 |
| 80% | 2.44656 |
| 90% | 2.62738 |
| 100% | 2.80820 |

(45) Continuation of Coverage Rider

Continuation of Coverage Factor

| Continuation of | |
|-----------------|--------|
| Coverage Period | Factor |
| Not Covered | 1.0000 |
| 6 Months | 1.0150 |
| 12 Months | 1.0250 |
| 18 Months | 1.0375 |
| 24 Months | 1.0500 |

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SERFF Tracking #: PERR-132255248 State Tracking #: Company Tracking #: BICI-GH-GLI-DC-2001R

State: District of Columbia Filing Company: Beazley Insurance Company, Inc.

TOI/Sub-TOI: H14G Group Health - Hospital Indemnity/H14G.000 Health - Hospital Indemnity

Product Name: Group Limited Medical Insurance - Rider

Project Name/Number: /

Supporting Document Schedules

| Satisfied - Item: | Cover Letter |
|-------------------------------|--|
| Comments: | See General Information Filing Description. |
| Attachment(s): | |
| Item Status: | |
| Status Date: | |
| Satisfied - Item: | Certificate of Authority to File |
| Comments: | Continuous of Authority to the |
| Attachment(s): | P&K Authorization Letter_Signed_20190418.pdf |
| Item Status: | T dit / Idition/2diton Collegiou_20100+10.pdf |
| Status Date: | |
| | |
| Satisfied - Item: | Actuarial Memorandum |
| Comments: | |
| Attachment(s): | Beazley GLI Riders DC Actuarial Memorandum 20200210.pdf |
| Item Status: | |
| Status Date: | |
| Satisfied - Item: | Actuarial Justification |
| Comments: | Acknowledged; please see "Actuarial Memorandum" component. |
| Attachment(s): | |
| Item Status: | |
| Status Date: | |
| Bypassed - Item: | District of Columbia and Countrywide Loss Ratio Analysis (P&C) |
| Bypass Reason: | N/A |
| Attachment(s): | |
| Item Status: | |
| Status Date: | |
| Bypassed - Item: | District of Columbia and Countrywide Experience for the Last 5 Years (P&C) |
| | N/A |
| Bypass Reason: Attachment(s): | IN/A |
| Item Status: | |
| Status Date: | |
| Status Date. | |

| SERFF Tracking #: | PERR-132255248 | State Tracking #: | | Сотрапу таскіпд #: | BICI-GH-GLI-DC-2001R | |
|----------------------|-------------------|-------------------------------------|-----------------------------|--------------------|----------------------|--|
| State: | District of Colur | mbia | Filing Company: | Beazley Insurance | Company, Inc. | |
| Ol/Sub-TOI: | H14G Group H | ealth - Hospital Indemnity/H14G.000 | Health - Hospital Indemnity | | | |
| Product Name: | Group Limited I | Medical Insurance - Rider | | | | |
| Project Name/Number: | / | | | | | |
| | | | | | | |
| Bypassed - Item: | / | Actuarial Memorandum and C | ertifications | | | |
| Bypass Reason: | | N/A | | | | |
| Attachment(s): | | | | | | |
| Item Status: | | | | | | |
| Status Date: | | | | | | |
| | | | | | | |
| Bypassed - Item: | l | Unified Rate Review Template | e | | | |
| Bypass Reason: | | N/A | | | | |
| Attachment(s): | | | | | | |
| Item Status: | | | | | | |

Status Date:

To Whom It May Concern:

Perr&Knight, Inc. is hereby authorized to submit rate, rule, and form filings on behalf of Beazley Insurance Company, Inc. This authorization includes providing additional information and responding to questions regarding the filings on our behalf as necessary.

Beazley Group

8500 Normandale Lake Blvd Suite 955 Bloomington, MN 55437

Phone (952) 656 7171 Fax (952) 656 7210

info@beazley.com www.beazley.com Please direct all correspondences and inquiries related to this filing to Perr&Knight, Inc. at the following address:

State Filings Department Perr&Knight, Inc. 401 Wilshire Blvd, Suite 300 Santa Monica, CA 90401

Tel: (888) 201-5123 Fax: (310) 230-1061 doi@perrknight.com

Please contact me at (952) 656-7172 if you have questions regarding this authorization.

Sincerely,

Anne W. Dowdle

US A&H Head of Office, Minneapolis

Beazley Group

Direct tel: (952) 656-7172

Email: anne.dowdle@beazley.com



Beazley Insurance Company, Inc. Actuarial Memorandum

Group Limited Indemnity Policy:

Accident Expense Benefit Rider (Rider AHGLIMC-AE-DC 122019 Ed.)
Accident Lump Sum Benefit Rider (Rider AHGLIMC-LSA-DC 122019 Ed.)
Accident Lump Sum Select Benefit Rider (Rider AHGLIMC-LSS-DC 122019 Ed.)
Accidental Death and Dismemberment Benefit Rider (Rider AHGLIMC-ADD-DC 122019 Ed.)
Continuation of Coverage Rider (Rider AHGLIMC-CONT-CW 122019 Ed.)
Critical Illness Benefit Rider (Rider AHGLIMC-CI-DC 122019 Ed.)
Outpatient Cancer Treatment Benefit Rider (Rider AHGLIMC-OC-DC 122019 Ed.)
Total Disability Benefit Rider (Rider AHGLIMC-DI-DC 122019 Ed.)
February 2020

District of Columbia

1. Purpose of Filing

This actuarial memorandum has been created for the purpose of demonstrating that the anticipated loss ratio standard of the Accident Expense Benefit Rider, Accident Lump Sum Benefit Rider, Accident Lump Sum Select Benefit Rider, Accidental Death and Dismemberment Benefit Rider, Continuation of Coverage Rider, Critical Illness Benefit Rider, Outpatient Cancer Benefit Rider and Total Disability Benefit Rider for the Group Limited Indemnity Policy, meets the minimum requirements of your state. This memorandum is not intended to be used for other purposes.

2. Description of Benefits

Accident Expense Benefit Rider:

Urgent Care Treatment Benefit:

The Urgent Care Treatment benefit pays a fixed dollar amount if an insured requires examination and treatment by a physician in an urgent care facility as the result of an injury. Benefit amounts may vary from \$10 to \$5,000 per insured.

Observation Unit Benefit:

The Observation Unit benefit pays a fixed dollar amount if an insured is confined to an observation unit as the result of an injury. Benefit amounts may vary from \$250 to \$500 per insured.

Hospital Confinement Benefit:

The Hospital Confinement benefit pays a fixed dollar amount per day if an insured is confined and receiving treatment in a hospital due to injury. Benefit amounts may vary from \$50 to \$5,000 per insured per day and may be payable from 5 to 365 days per accident.

Hospital Admission Benefit:

The Hospital Admission benefit pays a fixed dollar amount if an insured is admitted and confined to a hospital for inpatient treatment as the result of an injury. Benefit amounts may vary from \$100 to \$10,000 per insured.

Intensive Care Unit Confinement Benefit:

The Intensive Care Unit Confinement benefit pays a fixed dollar amount per day if an insured is confined and receiving treatment in a hospital intensive care unit due to an injury. Benefit amounts may vary from \$50 to \$10,000 per insured per day and may be payable from 5 to 60 days per accident.

Intensive Care Unit Admission Benefit:

The Intensive Care Unit Admission benefit pays a fixed dollar amount if an insured is admitted and confined to a hospital intensive care unit for treatment as the result of an injury. Benefit amounts may vary from \$100 to \$10,000 per insured.

Rehabilitation Facility Confinement Services:

The Rehabilitation Facility Confinement benefit pays a fixed dollar amount per day if an insured is confined to a rehabilitation facility for inpatient treatment as the result of an injury. Benefit amounts may vary from \$25 to \$5,000 per insured.

Dislocation Benefit:

The Dislocation benefit pays a fixed dollar amount to a covered insured who sustains an injury that is a dislocation of any of the following joints which requires treatment by open or closed reduction. Benefit amounts may vary from \$25 to \$50,000. Partial dislocations may also be covered and pay 10% to 50% of the applicable benefit for the joint involved.

| Joint |
|---|
| Ankle - Bone or Bones of the Foot (other than toes) |
| Bone or Bones of the Hand (other than fingers) |
| Collarbone (acromioclavicular and separation) |

| Joint |
|-------------------------------|
| Collarbone (sternoclavicular) |
| Elbow |
| Hip |
| Knee (except patella) |
| Lower Jaw |
| One Toe or Finger |
| Shoulder (glenohumeral) |
| Wrist |

Fracture Benefit:

The Fracture benefit pays a fixed dollar amount to a covered insured who sustains an injury that is a fracture of any of the following bones which requires treatment by open or closed reduction. Benefit amounts may vary from \$25 to \$50,000. Chip fractures may also be covered and pay 10% to 50% of the applicable benefit for the bone involved.

| Bone |
|---|
| Ankle |
| Bones of Face or Nose (except mandible or maxilla) |
| Соссух |
| Foot |
| Forearm, Hand, Wrist |
| Hip, Thigh (femur) |
| Kneecap (patella) |
| Leg |
| Lower Jaw – Mandible (except alveolar process) |
| Pelvis (includes ilium, ischium, pubis, acetabulum except coccyx) |
| Rib |
| Shoulder Blade or Collarbone (scapula, clavicle, sternum) |
| Skull – depressed fracture (except bones of face and nose) |
| Skull – non-depressed fracture (except bones of face and nose) |
| Upper Arm between Elbow and Shoulder (humerus) |
| Upper Jaw – Maxilla (except alveolar process) |
| Vertebrae, Body of (excluding vertebral processes) |
| Vertebral Processes |

Laceration Benefit:

The Laceration benefit pays a fixed dollar amount if an insured suffers a Laceration as the result of an injury. The benefit paid is dependent on whether or not the laceration is

closed by stitches, sutures or staples and/or the total length of all lacerations. The benefit amounts may vary from \$10 to \$50,000.

Concussion Benefit:

The Concussion benefit pays a fixed dollar amount if an insured sustains a concussion as the result of an accident. Benefit amounts may vary from \$10 to \$25,000 per insured.

Traumatic Brain injury Benefit:

The Traumatic Brain injury benefit pays a fixed dollar amount if an insured sustains a traumatic brain injury as the result of an accident. The traumatic brain injury must be diagnosed by computed tomography (CT) scan, magnetic resonance imaging (MRI), electroencephalogram (EEG), positron emission tomography (PET) scan or x-ray. Benefit amounts may vary from \$300 to \$2,500 per insured.

Surgery Benefit:

The Surgery benefit pays a fixed dollar amount if an insured undergoes surgery as the result of an injury. Benefit amounts may vary from \$50 to \$10,000 per insured.

| Surgery |
|------------------------------------|
| Cranial Surgery |
| Exploratory Surgery without Repair |
| Hernia Surgery |
| Open Abdominal & Thoracic Surgery |
| Rotator Cuff Surgery |
| Ruptured Disc Benefit Amount |
| Tendon/Ligament Surgery |
| Torn Knee Cartilage |

Burns and Skin Graft Benefit:

The Burns and Skin Graft benefit pays a fixed dollar amount if an insured is treated by a physician for burns received as a result of an accident and which cause disfigurement. Benefit amounts are based on the percentage of the body's skin surface that is affected and the degree of the burn and may vary from \$25 to \$100,000. An additional benefit of 10% to 100% of the burn benefit may be payable if an insured receives a skin graft for a burn as the result of an injury.

Emergency Dental Benefit:

The Emergency Dental benefit pays a fixed dollar amount if an insured requires emergency dental treatment as the result of an injury to a natural tooth. Benefit amounts depend on the type of treatment needed and may vary from \$10 to \$5,000 per insured.

Eye Injury Benefit:

The Eye Injury benefit pays a fixed dollar amount to a covered insured who sustains an injury to an eye which must require surgery or removal of a foreign object. Benefit if an insured suffers an eye injury. The eye injury must require surgery or the removal of a foreign object by a physician. amounts may vary from \$10 to \$1,000 per insured.

Organized Sports Benefit:

The Organized Sports benefit pays an additional benefit of 10% to 25% of the benefit amount payable if an injury occurs while the insured is participating in an organized sport.

Blood, Plasma and Platelets Benefit:

The Blood, Plasma and Platelets benefit pays a fixed dollar amount if an insured receives a blood, blood plasma or platelets transfusion as the result of an injury. Benefit amounts may vary from \$25 to \$2,500 per insured.

Pain Management Benefit:

The Pain Management benefit pays a fixed dollar amount if an insured receives epidural anesthesia or cortisone injections to treat pain as the result of an injury. Benefit amounts may vary from \$10 to \$500 per insured per day.

Medical Imaging Benefit:

The Medical Imaging benefit pays a fixed dollar amount if an insured incurs charges for and undergoes outpatient medical imaging tests due to an injury. Benefit amounts may vary from \$10 to \$1,000 for x-rays or from \$10 to \$10,000 for major diagnostic imaging per insured.

Medical Appliance Benefit:

The Medical Appliance benefit pays a fixed benefit if a physician prescribes a medical appliance as an aid in personal mobility as the result of an injury. Covered medical appliances are: crutches; wheelchair; leg brace; walking boot; back brace; knee scooter; and walker. Benefit amounts may vary from \$10 to \$2,500 per insured.

Medical Expense Benefit:

The Medical Expense benefit pays eligible expenses, subject to the maximum benefit amount per insured, if a physician prescribes medical services to diagnose or treat an injury.

Medical Supplies Benefit:

The Medical Supplies benefit pays eligible expenses, subject to the maximum benefit amount per insured, when an insured incurs expenses for over-the-counter medical supplies purchased to treat an injury.

Follow Up Treatment Benefit:

The Follow Up Treatment benefit pays a fixed dollar amount when an insured incurs charges for and requires services rendered by a physician in the physician's office, in a hospital or on an outpatient basis as the result of an injury. Benefit amounts may vary from \$10 to \$250 per insured per day. The maximum number of days covered may vary from 1 to 5 days per accident.

Outpatient Therapy Services Benefit:

The Outpatient Therapy Services benefit pays a fixed dollar amount if an insured receives occupational therapy, physical therapy or speech therapy as the result of an injury. All services must be prescribed by a physician and provided by an occupational therapist, physical therapist, or speech therapist practicing within the scope of his or her license. Benefit amounts may vary from \$50 to \$100 per insured per day. The maximum number of days covered may vary from 1 to 5 days per accident.

Prescription Drug Benefit:

The Prescription Drug benefit pays a fixed dollar amount for each day an insured receives prescription drugs for treatment of an injury resulting from an accident. Benefit amounts may vary from \$50 to \$100 per insured per day. The maximum number of days covered may vary from 1 to 5 days per accident.

Lodging Benefit:

The Lodging benefit pays a fixed dollar amount for one motel/hotel room for a companion to accompany an insured who is confined in a hospital as the result of an injury. The treatment must occur more than a specified distance from the insured's primary residence. Benefit amounts may vary from \$50 to \$10,000 per day and may be payable from 1 to 30 days per accident.

Transportation Benefit:

The Transportation benefit pays a fixed dollar amount for transportation to a hospital or specialty free-standing treatment center for treatment due to an injury. A physician must prescribe the treatment and the same treatment or care must be such that it cannot be obtained locally. Benefit amounts may vary from \$25 to \$1,000 and may be payable from 1 to 6 times per accident.

Prosthetic Device Benefit:

The Prosthetic Device benefit pays a fixed dollar amount when an insured receives one or more prosthetic devices or artificial limbs when the insured loses a hand, foot or sight of one eye as the result of an injury. Benefit amounts may vary from \$100 to \$5,000 per insured.

Family Child Care Benefit:

The Family Child Care benefit pays a fixed dollar amount if an insured is confined in a hospital as the result of an injury and has dependent children attending a child care center during that confinement. Benefit amounts may vary from \$10 to \$100 and may be payable from 5 to 60 days per accident.

Residence/Vehicle Modification Benefit:

The Residence/Vehicle Modification benefit pays eligible expenses, subject to the maximum benefit amount per accident, when the insured incurs expenses for permanent structural modification of the insured's primary residence or vehicle required due to physical or functional limitations resulting from an injury.

Accident Lump Sum Benefit Rider:

Accident Lump Sum Benefit:

The Accident Lump Sum benefit pays a fixed dollar amount or a percent of the maximum benefit amount based on the type of facility where an insured receives treatment for an injury. Benefit amounts may vary from \$300 to \$20,000 per insured and may be payable for 1 to 6 accidents per year.

Accident Lump Sum Select Benefit Rider:

Accident Lump Sum Select Benefit:

The Accident Lump Sum Select benefit pays eligible expenses, subject to the maximum benefit amount per accident, if an insured receives care for an injury resulting directly from an accident. The maximum number of accidents covered may vary from 1 to 6 accidents per year.

Accidental Death and Dismemberment Benefit Rider:

Accidental Death and Dismemberment Benefit:

The Accidental Death and Dismemberment benefit pays a fixed dollar amount to a covered insured for an occurrence of the following coverages. Benefit amounts may vary from \$100 to \$5,000,000 and or may be a percentage of the principal sum.

| Coverage Type |
|---|
| Brain Death |
| Coma |
| Hemiplegia |
| Loss of All Four Fingers of the Same Hand |
| Loss of All the Toes of the Same Foot |
| Loss of Both Hands or Both Feet |
| Loss of Hearing in Both Ears |
| Loss of Hearing in One Ear |
| Loss of Life |
| Loss of One Arm or One Leg |
| Loss of One Finger or One Toe |
| Loss of One Hand or Foot |
| Loss of One Hand or Foot AND Sight in One Eye |
| Loss of Sight in One Eye |
| Loss of Sight of Both Eyes |
| Loss of Speech |
| Loss of Speech and Hearing (in Both Ears) |
| Loss of Thumb |
| Loss of Thumb and Index Finger of the Same Hand |
| Loss of Two Fingers or Toes (any combination) |
| Loss of Use of Both Hands or Both Feet |
| Loss of Use of One Hand or Foot |
| Paraplegia |
| Quadriplegia |
| Severance and Reattachment of One Hand or Foot |

| Coverage Type | |
|---------------|--|
| Uniplegia | |

Common Carrier Benefit:

The Common Carrier benefit pays a fixed dollar amount if the covered person suffers a covered loss for which an Accidental Death and Dismemberment benefit is payable, that results from an accident that occurs while riding as a fare-paying passenger in a common carrier. Benefit amounts may vary from \$10 to \$100 and may be payable from 5 to 60 days per accident.

Seatbelt/Helmet Benefit:

The Seatbelt/Helmet benefit pays a fixed dollar amount if a covered person dies due to a covered accident in an automobile or motorcycle in which the covered person was wearing a seat belt in an automobile, or the covered person was wearing a helmet on a motorcycle. Benefit amounts may vary from \$100 to \$5,000,000 or may be 10% to 250% of the principal sum. Verification of proper use of the seatbelt/helmet at the time of the accident must be a part of an official police report of the accident or be certified, in writing, by the investigating officers and submitted with the claim. If such certification or police report is not available or it is unclear whether the Insured was wearing a seatbelt/helmet, a default benefit will be paid which may vary from \$10 to \$500,000.

Transportation of Remains Benefit:

The Transportation of Remains benefit pays a fixed dollar amount for transportation of an insured's remains to a mortuary near the insured's primary residence. Benefit amounts may vary from \$250 to \$2,500.

Career Enrichment Benefit:

The Career Enrichment benefit pays a fixed dollar amount for a surviving spouse or domestic partner to receive training for the purpose of obtaining an independent source of income or enriching the survivor's ability to earn a living. Benefit amounts may vary from \$250 to \$2,500. If the insured is not survived by a spouse or domestic partner, a default benefit of \$50 to \$500 may be payable.

Licensed Day Care Benefit:

The Licensed Day Care benefit pays a fixed dollar amount for surviving dependent children from newborn to 12 years old to attend a licensed child care center. Day care must be

necessary for the surviving spouse or domestic partner to work or obtain training for work. Benefit amounts may vary from \$250 to \$2,500. If the insured is not survived by a spouse or domestic partner, a default benefit of \$25 to \$250 may be payable.

Surviving Child Educational Benefit:

The Surviving Child Educational benefit pays a fixed dollar amount for surviving dependent children from age 17 through 21 who are enrolled as full-time students at an accredited college, university or 2-year college, vocational or trade school within 365 days of the insured's accidental death. Benefit amounts may vary from \$500 to \$5,000. If the insured is not survived by any eligible dependent children, a default benefit of \$50 to \$500 may be payable.

Continuation of Coverage Rider:

The Continuation of Coverage rider allows a covered person to continue his/her current coverage after coverage under the Policy ends. The length of time that coverage is extended may vary from 6 to 24 months.

Critical Illness Benefit Rider:

Critical Illness Benefit:

The Covered Critical Illness benefit pays a percent of the benefit amount if an insured is diagnosed with one of the following covered critical illnesses.

| Covered Critical Illness |
|--------------------------|
| Coma |
| Heart Attack |
| Invasive Cancer |
| Loss of Sight |
| Major Organ Transplant |
| Paralysis |
| Renal Failure |
| Severe Burns |
| Stroke |

Additional Occurrence Benefit:

The Additional Occurrence benefit pays 10% to 25% of the critical illness benefit amount if an Insured is diagnosed with a different Critical Illness for which benefits have not previously been paid.

Outpatient Cancer Treatment Benefit Rider:

Outpatient Cancer Treatment Benefit:

The Outpatient Cancer Treatment benefit pays a fixed dollar amount if an insured incurs charges for chemotherapy, radiation therapy or immunotherapy for the treatment of cancer. Benefit amounts may vary from \$100 to \$1,000 per insured per day and may be payable for 1 to 10 days per year.

Total Disability Benefit Rider:

Total Disability Benefit:

The Total Disability benefit pays a fixed dollar amount if an insured becomes totally disabled while coverage is in force. Benefits may be payable for 3 to 12 months. The number of days after benefits begin may be 0, 7 or 14 days depending on whether the disability is due to injury or sickness.

3. Renewability

This policy is optionally renewable.

4. Marketing and Underwriting Method

This policy will be marketed to employer groups, unions, associations and other eligible groups in accordance with your state guidelines by either salaried sales representatives or selected independent brokers. This product will be underwritten at the group level with consideration given to the number of eligible employees and group census data.

5. Rate Development

The manual rate expected claims costs for this policy were developed from a variety of publicly available and proprietary census, morbidity and accident data which include the following:

U.S. Census Bureau, Statistical Abstract of the United States

Centers for Disease Control: www.cdc.gov

Bureau of Labor Statistics: www.bls.gov

• U.S. Department of Labor: www.dol.gov

National Safety Council Injury Facts: 2015 Edition

- U.S. National Library of Medicine: www.ncbi.nlm.nih.gov/pubmed
- Healthcare Cost and Utilization Project: <u>hcupnet.ahrg.gov</u>
- American Speech-Language-Hearing Association: <u>www.asha.org</u>
- National Hospital Discharge Survey: 2010 Annual Summary with Detailed Diagnosis and Procedure Data
- National Hospital Ambulatory Medical Care Survey: 2015 Emergency Department Summary
- National Hospital Ambulatory Medical Care Survey: 2010 Outpatient Department Summary
- Federal Register CMS Medicare Program; Inpatient Rehabilitation Facility
 Prospective Payment System for Federal Fiscal Year 2015
- MedPac Report to the Congress: Medicare Payment Policy March 2011
- American Cancer Society: www.cancer.org
- National Cancer Institute: Surveillance, Epidemiology, and End Results Program: www.seer.cancer.gov
- American Heart Association Journals: <u>www.ahajournals.org</u>
- U.S Department of Health and Human Services Organ Procurement and Transplantation Network
- Milliman 2011 U.S Organ and Tissue Transplant Cost Estimates and Discussion Report
- John Hopkins Medicine Neurology and Neurosurgery: <u>www.hopkinsmedicine.org</u>
- United States Renal Data System: www.usrds.org
- National Stroke Association: www.stroke.org
- American Burn Association, National Burn Repository: 2012 Report
- 2012 SOA IDEC Disability Claim Incidence and Termination Tables
- MarketScan Commercial Claims and Encounters distribution provided by Health and Human Services in the Minimum Value Calculator
- Proprietary group Disability Claim Incidence and Termination Tables
- Proprietary group medical claims data
- Publicly available group rate filings

Adjustments to publicly available data were made to account for differences between the publicly available data and an insured population and for the common exclusions of the policy.

Gross premium rates are based upon the manual rate expected claims costs and group experience, if credible, that are adjusted for benefit options and case characteristics and then loaded with provisions for expenses, commissions, and profit.

Large groups that provide prior experience will have their experience considered in the development of their premium rate. Smaller groups will have their premiums based upon the rate manual.

6. Issue Age Range

Coverage will be issued to ages 18 through 99.

7. Persistency

Persistency was not used in the pricing of this product.

8. Interest Rate

Interest rate assumptions are not applicable to the pricing of this product.

9. Domicile State Status

The filing has been submitted to the domicile state of Connecticut and is currently under review.

10. Average Annual Premium

The average annual premium is expected to be approximately \$527 for District of Columbia business.

11. Trend Assumption

This is an indemnity product. Trend assumptions are not applicable to the pricing of this product.

12. Anticipated Loss Ratio

The rates filed in the accompanying rate manual are anticipated to develop a loss ratio of 55.0% based upon our expected distribution of business. Outlined below are the expense components as a percentage of premium, corresponding with the anticipated loss ratio referenced above.

Loss Ratio: 55.0%

Commissions: 15.0%

Expense and Premium Taxes: 17.5%

Profit and Contingency Margin: 12.5%

Total 100.0%

13. Actuarial Certification

I, James A. Vallee, am a Director & Senior Consulting Actuary for Perr&Knight. I am a member of the American Academy of Actuaries and I meet the Qualification Standards of the American Academy of Actuaries to render the actuarial opinion contained herein. In my opinion, rates for the product described in this actuarial memorandum have been developed using reasonable actuarial assumptions and methods and are not excessive, inadequate or unfairly discriminatory. I believe the premiums to be reasonable in relation to the benefits. I certify that, to the best of my knowledge and judgment, the entire rate filing is in compliance with the applicable laws of the state and with the rules of the Department of Insurance, and complies with Actuarial Standard of Practice No. 8, "Regulatory Filings for Health Benefits, Accident and Health Insurance, and Entities Providing Health Benefits", as adopted by the Actuarial Standards Board, March, 2014.

James A. Vallee, FSA, MAAA

Director & Senior Consulting Actuary

Perr&Knight

February 10, 2020

Date